



Building A Successful Unbundled Family Law Practice

This two full-day of training designed for family attorneys, judges, and other family professionals is presented by internationally renowned family lawyer Forrest “Woody” Mosten, Recognized as the Father of Unbundling and using materials from his 2017 ABA book, *Unbundled Legal Services: A Family Lawyer’s Guide* (with Elizabeth Potter Scully), Woody will show how you competently handle the nuts and bolts of this limited scope legal service, design your practice to efficiently represent unbundling clients, and expand your practice and profits by increasing legal access to the underserved.

DAY ONE

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| 8:30 | Welcome: Mission of AFCC for This Training |
| 8:45 | Introductions of Participants |
| 9:00 | The Self-Representation Revolution; Overview of Consumer Oriented Method of Lawyering and History and Foundation of Unbundling |
| 10:15 | Break |
| 10:30 | Unbundled Lawyering Roles in Family Law, Ethical Challenges and Best Practices; 28 Possible Unbundling Roles

How Giving Up Litigation Has Improved My Law Practice and My Life (Bob Merlin) |
| 12:00 | LUNCH |
| 1:00 | Intake, Initial Consultation, Screening, Determining the Scope, and Contracting (with Dave Aarons, www.family.unbundledlegalhelp.com) |

Divorce Advisor Model (Ron Ousky, Mosten & Scully p246)

3:00 Break

3:15 Simulation of Initial Consultation, Screening, Determining the
Scope, and Contracting
Feedback
Wrap up Discussion

4:00 PM

Training Day Ends

DAY TWO

8:30 Lessons from Day 1; Successful Replicable Models of Unbundling

9:15 Monitoring and Modifying the Scope of the Unbundling Relationship

9:45 Simulation Discussion with Client to Modify Scope of Representation

10:15 Break

10:30 Terminating the Unbundling Relationship

11:15 Group Discussion Regarding the Challenges of Modification of Scope of Representation
and Termination

12:00 Lunch

1:00 Unbundled Representation in Mediation and Litigation (with Elizabeth Potter Scully)

2:30 Break

2:45 Next Steps to Reshaping Your Practice to Unbundle (with Brian Galbraith); Unbundling
Practice Self-Survey; Future of Unbundled Legal Services

4:00 Training Ends